



Virginia Cooperative Extension

Virginia Tech • Virginia State University

www.ext.vt.edu

Custom Rate Survey Results - 2019 Upper Coastal Plain

These are responses by custom operators as to their charges for each practice or operation. They may or may not reflect actual costs involved. Each operator should analyze his/her own cost situation in developing custom rates.

Likewise for those who hire custom operators, this information does not set custom rates. These are responses to a survey. Charges for a particular situation may vary.

	# Responses	Range	Average
Combine			
Corn/ac.	4	\$25 - \$45	\$31.25
Soybeans/ac.	10	\$25 - \$45	\$29.50
Small grains/ac.	7	\$25 - \$45	\$31.79
Grain sorghum/ac.	5	\$25 - \$45	\$33.50
Haul Grain			
<5 mile/bu.	3	\$0.10 - \$0.25	\$0.18
<5 mile/ac.	2	\$5 - \$10	\$7.50
>5 mile/bu.	4	\$0.20 - \$0.50	\$0.33
>5 mile/loaded mile	2	\$3.00 - \$3.85	\$3.43
Haul Livestock			
Haul livestock/loaded mile	2	\$1.25 - \$2.50	\$1.88
Haul livestock/load	2	\$250	\$250
Store Grain			
Bin only, cents/bu/month	2	\$0.05	\$0.05
Plant Crops			
Conventional plant corn/ac.	1	\$15	\$15
Conventional plant soybeans/ac.	1	\$15	\$15
No-till plant corn/ac.	7	\$8 - \$25	\$19
No-till plant soybeans/ac.	6	\$8 - \$25	\$18.50
Drill beans/ac.	2	\$25	\$25
Drill small grains/ac., conventional	1	\$15	\$15
Drill small grains/ac., no-till	2	\$25	\$25
Seed clover/grass/ac., conventional drill	5*	\$18 - \$20*	\$19.50*
Seed clover/grass/ac., No-till drill	5*	\$19 - \$20*	\$19.70*
Seed clover/grass/ac., broadcast (spin-spreader)	1	\$12	\$12

	# Responses	Range	Average
Tillage			
Moldboard plow/ac.	5*	\$35 - \$40*	\$37*
Chisel plow/ac.	5*	\$27 - \$38*	\$29.80*
Rip/subsoil/ac.	5*	\$26 - \$30*	\$27.80*
No-till ripper/ac.(conservation till)	5*	\$30 - \$36*	\$34.40*
Disc/ac.	1	\$12.50	\$12.50
Offset disc (heavy)	1	\$15	\$15
Disc/harrow/ac.	1	\$15	\$15
Disc/cultipack/ac.	5*	\$30 - \$32*	\$30.80*
Cultivate/ac.	5*	\$17 - \$20*	\$18.20*
Turbo-till (vertical till stalks)	2	\$15 - \$25	\$20
Spreading			
Spread fertilizer-lime/ac.	2	\$7 - \$12	\$9.50
Spray/ac.	2	\$7 - \$12	\$9.50
Brush Hog			
Brush hog/ac.	4	\$12.50 - \$25	\$19.88
Brush hog/hr.	2	\$85 - \$125	\$105
Corn stalks, brush hog/ac.	1	\$10	\$10
Corn stalks, flail chop/ac.	3*	\$26 - 35*	\$29.33*
Hay			
Bale hay (conventional)/bale	2	\$0.75 - \$1.25	\$1
Bale hay (big bale)/bale	3	\$10 - \$11	\$10.33
Mow hay/ac.	2	\$15	\$15
Rake hay/ac.	1	\$5	\$5
Mow, rake, big bale/bale	2	\$15	\$15
Other			
Road work (tractor/blade)/hr.	1	\$75	\$75
Bulldozing/hr.	2	\$60 - \$100	\$80
Labor rate/hr.	4	\$11 - \$30	\$19
Rent land (field crops)/ac. prime	4	\$65 - \$100	\$85
average	7	\$45 - \$70	\$55.71
below avg.	3	\$35 - \$50	\$41.67
Rent pasture/ac.	3	\$20 - \$50	\$31.67
Rent hayland/ac.	2	\$50 - \$75	\$62.50

Compiled by:

Stephanie Romelczyk,
Westmoreland County Extension Office
P.O. Box 8, Montross, VA 22520
804-493-8924, sromelcz@vt.edu

*denotes use of 2014 Custom Rate data due to lack of responses in 2019